

McClellan AFB Restaurants

McClellan, California

Mr. N.J. Savaiano
President - United Laboratories, Inc.
155 So. Route 53
Addison, Illinois 60101

Dear Mr. Savaiano:

"If it doesn't work, don't pay for it". Those words culminated the impressive demonstration given by your representative Mr. Walt Kuchta on your 555 DUO-ZYME product.

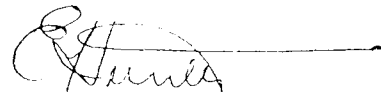
Our kitchen drain problems are essentially the same as any kitchen where the grease trap is located too close to a dish washer operating at 180 degree F water temperature. Our problems never were in the trap itself, but about 50 feet further down the line.

We installed the feeder pump which came with our initial purchase and became operational 15 Sept 1986. Our kitchen is in high gear from 8:30 AM to 9:30 PM, so Walt suggested we delay the injection of the 555 product until after the grease trap temperature dropped down to 160 degree F or less. Our feeder injects 18 oz of 555 into the grease trap at 10:30 permitting the enzymatic action to take place in the following 8 hours.

Since that day we turned the system on, we have not had to call the plumbing section of the Civil Engineering Department here at McClellan Air Force Base one single time. During this same period we would have experienced a minimum of three (3) drain blockages.

I am impressed and pleased.

Sincerely,



E. HUNTER
General Manager
Base Restaurants

CITY OF PULASKI WATER DEPARTMENT

Pulaski, Tennessee 38478

United Laboratories, Inc.
Mr. Andy Noveck
12 E. Stow Road
Suite 100
Marlton, NJ 08053

Dear Sir:

We encourage everyone in our City, that is in the food preparation or Restaurant Business, to use DUO-ZYME in their drain system.

If used regular DUO-ZYME eliminates the need for our service caused by clogged drains.

We keep DUO-ZYME in stock and available for purchase anytime a customer has a drain problem.

Sincerely,



Frank Gooch
Manager

FG/jj

*Grand Island School District
Grand Island, Nebraska
Wasmer Elementary School*

*Faene Ann Ruzicka
Head Custodian*

May 3, 1994

Ms. Renee Amos
United Laboratories
955 Hawthorn Dr.
Itasca, Illinois 60143

Dear Ms. Amos:

Last night, I used **United 295 Burnish Aide Spray and Buff Compound** on the gym floor of my school, Wasmer Elementary School, in preparation of our annual Field Day celebration. In the past, this job required 1½ hours using another spray and buff product. Yesterday, it only took me 47 minutes and, for the first time in years, the gym floor withstood the test of a day when kids constantly enter and exit the gym from a sand playground.

This is one of many United products introduced to us by Sales Representative **Mike McDowell**. Last week, he voluntarily stripped and sealed our East entrance with **United 294 Gem Kote**. I was sold on the product when he told us it contained 25% solids, more than anything I've encountered.

Later that week, Mike returned and introduced **United 555 Duo-Zyme** which is now used to clean the whole school. Its three different proportions take care of the bathroom panels, walls, table tops, carpet stains and chalkboards. Mixed at two parts solution to one part water, it cleans chalkboards to look like they've never been used.

Lastly, Mike introduced me to **United 231 Vanishing Act** which actually takes marker stains out of a sweatshirt and deep stains out of carpet. With all four products, our school is as clean as it's been since I've been here.

Needless to say I am very impressed with United Specialty Chemical Products. I have been a Custodian in the Grand Island Schools since 1982 and **THESE ARE THE BEST PRODUCTS I'VE EVER USED. THEY WORK IN EVERY KNOWN AREA.** But what impresses me most about United products is their safety. The MSDS on all United products is 0. This becomes an important factor when working around children. Thanks, United.

Sincerely,



Faene Ann Ruzicka
Wasmer Grade School Head Custodian