

UNITED STATES MARINE CORPS
Headquarters and Service Battalion
Marine Corps Recruit Depot
P. O. Box 18001
Parris Island, South Carolina 29905-8001


10110
BNM
24 JAN 96

To: United Laboratories
From: Corporal John M. Friend, United States Marine Corps
Via: Jack Little, Sales Representative
Subj: OVERWHELMING RESPONSE TO UNITED PRODUCTS

I am the Property Manager at Headquarters and Service Battalion Messhall. On 5 December 1995 we were chosen to sample two of your products, Dou-zyme#955 and Oven Cleaner #51. We were overwhelmed at the effectiveness and cost efficiency of these two products. I would have never believed that a cleaner could work so well on so many different surfaces. On 14 December 1995 during a technical inspection, for the first time in 2 years we lost absolutely no points on sanitation due to the effectiveness of your products. As a direct result of this inspection the messhall was chosen to be awarded with the Commanding Generals Flag for most outstanding messhall.

Your products have also been found to be extremely cost effective. In two months we have only used 2 gallons of #955 and 2 gallons of #51, costing approximately \$14.00 per week compared to approximately \$400.00 per month.

In closing I want to thank you and Jack Little for your work establishing a working relationship with the Purchasing Officers to equip us with your products.


J. M. FRIEND
CPL USMC