

Lexington  
Fayette  
Urban  
County  
Government



DEPARTMENT OF PUBLIC WORKS  
DIVISION OF SANITARY SEWERS

Dear Ms. Benson,

My name is Jim Gardner. I am a Plant Operations Supervisor at West Hickman Creek Wastewater Treatment Plant, connected with Sanitary Sewers in Lexington, Kentucky.

Being in charge of Purchasing at our section, I recently have had the opportunity to use one of your products, and feel compelled to write you in regard to its superiority over other products we have tried that claim to be similar. Your representative stated that UNITED 303 TRIUMPH Rust Converter/Primer Coat would out-perform others, and truthfully, I challenged that statement. Let me tell you though, I am a believer now.

Please express to James Patterson (your Factory Representative), my thanks for his professionalism and honesty.

Sincerely,

A handwritten signature in cursive script that reads "James R. Gardner".

James R. Gardner

# Sandestin®

---

United Laboratories, Inc.  
155 South Route 53  
Addison, Illinois 60101

Dear Sir:

Just a line to let you know about a product of yours called TRIUMPH (a rust inhibitor) that we purchased.

We have used it in numerous areas, around the beach areas where there is a lot of salt air and sand to rust and corrode most anything. The salt air causes anything to deteriorate much more rapidly than normal. We have used it on steel lamp posts, emergency generator enclosures, exhaust systems, exterior electrical panels and various other areas that are exposed to these conditions. This TRIUMPH has far surpassed other products we've tried in the past. This has given excellent results.

Sincerely,



Charles D. Stevens  
Beachside I.  
Facilities Maintenance Department

---

RESORT ADDRESS  
Emerald Coast Parkway  
Destin, FL 32541-4199  
904-267-8000  
FAX 904-267-8197

---

SANDESTIN REALTY, INC.  
Emerald Coast Parkway  
Destin, FL 32541-4199  
904-267-8100  
FAX 904-267-8197

---

SANDESTIN - ATLANTA OFFICE  
3 Piedmont Center, Suite 112  
Atlanta, GA 30305  
404-237-1223  
FAX 404-237-0658



UNITED STATES  
DEPARTMENT OF THE INTERIOR  
GEOLOGICAL SURVEY

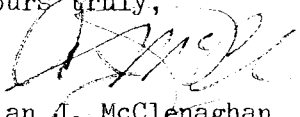
U.S. Geological Survey  
Marine Facility  
500 Seaport Blvd.  
Redwood City, CA 94063

United Laboratories  
320 South 37th Ave  
St. Charles, IL 60174

Dear Sir:

Last year your Factory Representative, Mr. Mark Johnson, introduce our Marine Operations Group to your United 303 for use on our Ocean Going Research Vessel Fleet. This rust converter and primer coat has shown through actual application and adverse useage to be a God Send for our marine maintenace personnel. Our vessel operating personnel swear by your product and have expressed to our Management that they finally have an effective product to use in their continuing battle with marine corrosion.

Yours truly,

  
Alan J. McClenaghan  
Marine Superintendent

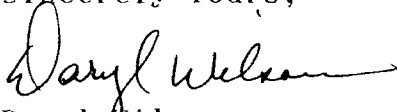
UNITED SALT CORPORATION  
14002 WARREN RANCH RD.  
HOCKLEY, TEXAS 77447

United Laboratories  
320 37th Ave.  
St. Charles, Ill. 60174

To Whom It May Concern:

United Salt has tried several coating products to control corrosion on carbon steel equipment at the Hockley Salt Mine. All of these products do not perform nearly as well as your United 303 Rust Converter and Primer Coat. We have been using this product almost a year and items coated originally during the trial period still look very good.

Sincerely Yours,



Daryl Wilson  
Plant Manager  
Hockley Mine



IN REPLY REFER TO:

# United States Department of the Interior



NATIONAL PARK SERVICE  
MOUNT RAINIER NATIONAL PARK  
Tahoma Woods, Star Route  
Ashford, Washington 98304

United Laboratories  
P. O. Box 389  
Addison, Illinois

Dear Sirs:

I would like to express my sincere thanks to your representative, Mr. Dave Goodwin, for providing this organization with excellent service and assistance that has been provided to us for the past 6 years.

As your representative, he has solved several problems that we have faced. Through a common sense approach, and with application of your excellent products, Dave has gotten us through some difficult times.

United 303 has been used extensively throughout the Park's wastewater treatment facilities, on previously painted surfaces that became rusty and pitted from contact with Hydrogen Sulfide gasses. These surfaces were treated with 303 last year, and look as good now as the day they were painted.

For the past several years, we have had difficulty starting up one of our seasonal wastewater treatment plants. A sample of 228 Flocculant Concentrate provided by Mr. Goodwin was used in Jar Testing, and the results were conclusive that 228 would save the day. We utilized 228 this season, and experienced successful operation for the entire season.

Sincerely yours,

John F. Zenner  
Utilities Foreman



# City of Virginia Beach

DEPARTMENT OF GENERAL SERVICES  
BUILDING MAINTENANCE DIVISION

MUNICIPAL CENTER  
VIRGINIA BEACH, VIRGINIA 23456

United Laboratories  
320 37th Avenue  
St. Charles, IL 60174  
ATTN: Julie Benson

re: Triumph 303

Dear Ms. Benson;

I was first introduced to United Laboratories in the Spring of 1990 by way of Mr. Frank Kotok, Factory Representative. He mailed me a Product Information Folder outlining some of your products.

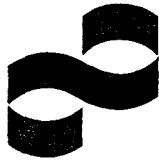
I have been in the painting field for 16 years and have heard a lot of promises from manufacturers claiming to stop rust, so naturally I was curious about the product- Triumph 303. I called Mr. Kotok and spoke with him about my rust problems. He was very informative and enthusiastic about the product, so I agreed to try it in a test method. Under extreme test conditions this product has held up extremely well and I expect it to save me many man hours in the future.

I would like to express my thanks to Mr. Kotok for providing me with his assistance and professionalism in my battle with looking for... **At Last - A Cure For Rust!**

I am looking forward for my next opportunity to have United Laboratories and Mr. Frank Kotok on my side.

Sincerely,

Neal Caldwell  
Paint Supervisor



GOLDEN GATE BRIDGE, HIGHWAY AND TRANSPORTATION DISTRICT

April 7, 1995

United Laboratories  
Att'n: Dawn Knill  
320 37th Avenue  
St. Charles, Il 60174-5414

Dear Dawn:

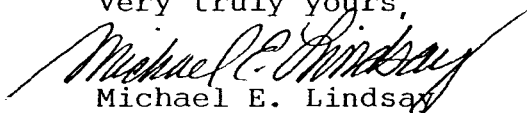
We have been using your United 303 Triumph Rust Converter product since 1987. Your product is used in a variety of applications at the Golden Gate Bridge District. One principal use of your product is as a touch-up primer on the Bridge prior to application of finish coats. We also use your rust converter in some areas where we utilize hand or power tools for surface preparation. Your product is additionally used in a number of shop applications where surface preparation cannot be accomplished by sandblasting.

In comparison testing, your product has proven far superior to other types of rust converter products, which are generally a milky-white, phosphoric acid-based solution that turn black upon curing on bare steel substrates. These products do not tend to provide long term barrier protection from our salt fog environment.

Your product, on the other hand, has proven to provide the kind of protection we are looking for, without rust "bleed-through", as experienced with the use of other, phosphoric acid-based rust converters.

As we wind down a long term, extensive sandblasting project on our Bridge, I expect that we will continue to find use for your product, as a spot primer, in areas where we return to cleaning spot corrosion with hand or power tools.

Very truly yours,

  
Michael E. Lindsay  
Paint Superintendent  
Golden Gate Bridge District